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ABOUT ME IN 20 SECONDS:

I work internationally as a consultant in the field of "Leadership and Organizational Development", in a cross-cultural environment which allows me to use my language and communication skills in a creative, dynamic way.

I support companies by designing and implementing development programs with focus on the local implementation of policies tackling global challenges.

My field of activity includes:

- Leadership Development programs
- Coaching (individuals and teams)
- Competency development programs
- Team Development Programs
- Team Building programs in Mergers and Acquisitions/reorganization processes
- Profiling (Reiss Profile, Insights MDI, Insights Discovery)
- Conflict Management / Change Management
- Talent Development programs / High Potentials
- Experiential Learning
- Supporting partner organizations / clients on existing internal programs (f. ex. "communication development programs", as external partner)

My goals:

As a coach, my constant goal is to be a facilitator of change, supporting the concepts and visions of my clients on a long term basis, while actively contributing to the deployment of their current business strategy. Furthermore, constant personal development is of essence to me.

WORKING EXPERIENCE:

2008/today: Managing Director of SCRIPT Sàrl
(Coaching/Training Company)

2008/today: Coach for IMD (Switzerland) – www.imd.ch

1998/today: Coach and Independent associate for LIM (USA)
www.limglobal.net

2004/today: Stucki SA Romandie: Training, Special assignments and task force development, Leadership and Teambuilding Seminars in Multicultural settings. www.stucki.ch

Clients include:

Novartis, Institute of Management Development -Lausanne (IMD), Holcim, Credit Suisse, Kühne and Nagel Logistics, Allianz Suisse, Firmenich, Swiss Army (Planungsstab der Armee), Ciba, Bosch, Sika, Pepsi, PHW /Hochschule für Wirtschaft, Benteler Automotives, Orange Telecommunications, Nestlé, Balois Assurances, Generali, Credit Suisse, La Poste, etc...

Jan2005/Sept 2007: Industry experience at Neopac AG: Regional Sales Manager responsible for Spain, Italy and France, South Africa. Acquisitions, Key Account management, Staff Training, consulting work, company representative in international conferences.

Jan 2004/Jan 2005: Neopac AG: Area Sales Manager responsible for Spain, Italy and France. Acquisitions, consulting work, company representative in international conferences (Monaco / Paris / Bologna / Barcelona).

September 2003/Jan 2004: Neopac AG: Junior Sales Manager, responsible for Spain, Italy and France. Acquisitions, consulting work, company representative in international conferences (Monaco / Paris).

2002/September 2003: Neopac AG: Trainee, project manager (innovations), product designer, inventor (international patent).

1995/2002: Independent work as "Learning Coach" and teacher, specialized in Expat Integration, responsible for the situation assessment, strategic planning and tutoring in the academic and cultural adaptation-process.

1993: "I.R. Recursos Humanos" (H.R. Recruitment and Selection of Executives): Administrative employee, responsible for the reorganization in the archive systems.

EDUCATION:

University: Licensed Psychologist: Universidad de Buenos Aires (2000)
Specialized in Creativity, Pedagogy, Addictions, Neurobiology and Social Psychology areas.

Postgraduate studies: "Empowerment and Development of Human Resources";
Univ. de Buenos Aires. (2001)

Sales Training: 2007: Sales Masters training course.

OTHER CERTIFICATES:

"Leadership Development Program" (MIL Institute)
September 2003, Sweden

"International Learning Coach Development Program"
(LIM- "Leadership in International Management").

- October 1998: Cartagena, Colombia
- May 2000 ; Florianópolis, Brasil
- March 2001 ; Miami , USA
- March 2002, Miami, USA
- March 2006, Miami USA
- July 2008, Miami USA

Certified "Insights MDI" Personality Profile Coach, Reiss Profile, Insight Discovery.

Certified real estate broker: "Colegio de Martilleros de Buenos Aires", 1998.

High School: "Bilingual National Bachelor in Sciences y Humanities" (1993).

LANGUAGES:

- Spanish (native)
- English (Michigan Certificate of Proficiency)
- German (family language, Deutsches Sprachdiplom)
- Portuguese (Fluent)
- Italian (family language)
- French (solid spoken level, improving every day)

PERSONAL AND PROFESSIONAL SKILLS:

Creativity, Out-of-the-Box thinking, appreciative approach, ability to mediate in conflict situations, Humor, Why Not - attitude, Risk assessment, Emotional Intelligence, adaptability, curiosity to explore, openness, "white belt" attitude, excellent communication skills, sensitivity to people's feelings, optimistic attitude, reflective, spontaneous leadership skills when working in teams, systemic approach, responsibility.

"In times of change, those who learn inherit the world, while those who know remain superbly equipped to deal with a world that no longer exists" Eric Hoffer